

## Directories

*Journal of Cash Management*, "1992 Directory of Non-Bank Treasury Management Technology," No. 4 (July/August) Pgs. 55-59.

*Journal of Cash Management*, "1992 Directory of Treasury Management Banks," No. 5 (September/October) Pgs. 18-34.

## Financial EDI

Cudjoe, J. and Greg Flight, "Implementing an International EDI/EFT Program—GE's Experience," No. 3 (May/June) Pgs. 19-22.

Dearing, B., "A Case Study of EDI in the Pharmaceutical Industry," No. 4 (July/August) Pgs. 31-37.

Gilbert, E. and Alan Reichert, "Current Trends in Payment Systems and Information Technology," No. 5 (September/October) Pgs. 47-54.

Heins, R., "Minimizing Risk in EFT Tax Programs," No. 1 (January/February) Pgs. 28-32.

Kahn, R. and R. Rosdorff, "Practical Applications of Financial EDI," No. 1 (January/February) Pgs. 20-23.

Salemi, J. and Edward Freitas, "Financial EDI at Motorola," No. 3 (May/June) Pgs. 47-51.

## International Treasury Management

Allman-Ward, M., "Globalization and the Cash/Treasury Manager," No. 3 (May/June) Pgs. 5-7.

Ballance, C. and Robert Dido, "A Review of Payment and Cash Management Systems of Canada and the U.S.," No. 3 (May/June) Pgs. 24-27.

Cudjoe, J. and Greg Flight, "Implementing an International EDI/EFT Program—GE's Experience," No. 3 (May/June) Pgs. 19-22.

Griffiths, S., "International Pooling—Getting the Story Straight," No. 6 (November/December) Pgs. 26-34.

Griffiths, S., "Treasury Management in Asia," No. 3 (May/June) Pgs. 11-15.

Locher, G., "A Letter of Credit User's Guide to Bank Risk Avoidance," No. 3 (May/June) Pgs. 29-32.

Mandler, M. and Arvind Singh, "Domestic and International Payments: The Interrelationship," No. 4 (July/August) Pgs. 43-45.

Seeman, W., "Banking Systems of Six Selected Countries," No. 2 (March/April) Pgs. 18-22.

Shah, Y., "Using the Dollar-Based Global Payments System Optimally," No. 4 (July/August) Pgs. 49-53.

Skerritt, S., "Establishing a U.S. Cash Management System for a Foreign Multinational Corporation," No. 4 (July/August) Pgs. 39-42.

## Payments Systems

Ballance, C. and Robert Dido, "A Review of Payment and Cash Management Systems of Canada and the U.S.," No. 3 (May/June) Pgs. 24-27.

Colt, D., "A Corporate Perspective of the Federal Reserve's Daylight Overdraft Proposals," No. 1 (January/February) Pgs. 12-19.

Cudjoe, J. and Greg Flight, "Implementing an International EDI/EFT Program—GE's Experience," No. 3 (May/June) Pgs. 19-22.

Dearing, B., "A Case Study of EDI in the Pharmaceutical Industry," No. 4 (July/August) Pgs. 31-37.

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Heins, R., "Minimizing Risk in EFT Tax Programs," No. 1 (January/February) Pgs. 28-32.

Houser, D. and Laura Anne Scanlan, "Should You Outsource Your Payables?" No. 6 (November/December) Pgs. 66-70.

Jones, V., "Corporate Disbursements: Yesterday, Today and Tomorrow," No. 3 (May/June) Pgs. 41-45.

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Wentworth, H., "Payments System Developments and Their Effects on Treasury Management," No. 5 (September/October) Pgs. 38-42.

## Professional Development

**"1991 Journal of Cash Management Compensation Survey,"** No. 1 (January/February) Pgs. 58-66.

Oros, J.G., **"What It Takes to Survive in the '90s,"** No. 2 (March/April) Pg. 6.

## Quality Assurance

Alfonsi, M.J. and Joan H. Dillard, **"Quality Improvement in Treasury Management,"** No. 2 (March/April) Pgs. 49-52.

Dobson, J. and Luc Soenen, **"When Shopping Around Does Not Pay,"** No. 6 (November/December) Pgs. 50-55.

Giordano, C., **"How to Develop a Useful Program to Monitor Bank/Corporate Service Quality,"** No. 6 (November/December) Pgs. 38-42.

Grieve, A.J., **"Quality in Cash Management Services: How to Find It, How to Keep It,"** No. 1 (January/February) Pgs. 24-26.

## Regulation and Legislation

Colt, D., **"A Corporate Perspective of the Federal Reserve's Daylight Overdraft Proposals,"** No. 1 (January/February) Pgs. 12-19.

Wentworth, H., **"Payments System Developments and their Effects on Treasury Management,"** No. 5 (September/October) Pgs. 38-42.

## Risk Management

Colt, D. **"A Corporate Perspective of the Federal Reserve's Daylight Overdraft Proposals,"** No. 1 (January/February) Pgs. 12-19.

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Wells, B., **"Developing an Effective Corporate Approach for Managing Bank Operational Risk,"** No. 3 (May/June) Pgs. 35-39.

## Security

Joy, R.R., **"A Practical Guide to Treasury Management Security,"** No. 2 (March/April) Pgs. 35-40.

## Short-Term Borrowing

Atkinson, J., Kelly Price and Joel Shulman, **"Commercial Paper Rate Issuing Considerations,"** No. 5 (September/October) Pgs. 55-62.

Corry, K., **"An Introduction to Short-Term Borrowing,"** No. 2 (March/April) Pgs. 9-14.

*Journal of Cash Management*, **"Making the Most of a Low-Interest Rate Environment,"** No. 6 (November/December) Pgs. 10-16.

Rogers, P., **"Optimizing Short-Term Funding Costs,"** No. 6 (November/December) Pgs. 72-78.

## Short-Term Investment

Epstein, L., **"Fundamentals of Cash Investing,"** No. 2 (March/April) Pgs. 25-30.

Grant, J., **"Are 'Smart Money' Investors Really Dumb?"** No. 3 (May/June) Pgs. 59-63.

*Journal of Cash Management*, **"Making the Most of a Low-Interest Rate Environment,"** No. 6 (November/December) Pgs. 10-16.

## Surveys

Forman, L. and David Shafer, **"Trends in Cash Management,"** No. 5 (September/October) Pgs. 11-16.

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**"1991 Journal of Cash Management Compensation Survey,"** No. 1 (January/February) Pgs. 58-66.

## Technology

Abel, J., **"Re-Engineering Treasury Processes for the '90s: PP&L's Blueprint,"** No. 4 (July/August) Pgs. 10-14.

Dearing, B., **"A Case Study of EDI in the Pharmaceutical Industry,"** No. 4 (July/August) Pgs. 31-37.

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Martino, R.L., "Treasury Systems of the 1990s," No. 4 (July/August) Pgs. 5-8.

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Stanley, L., "What You Never Really Wanted to Know About Your Computer But Now Need to Know," No. 4 (July/August) Pgs. 25-28.

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Deposit Verification," No. 2 (March/April) Pgs. 54-59.  
Sweeney, D. and William S. Patterson, "Implementing Bank Consolidation and Automated Cash Mobilization," No. 6 (November/December) Pgs. 58-64.

Wilson, J.F. and Hugh S. McLaughlin, "Developing an Information Strategy for Treasury Operations: An Overview of the Process," No. 1 (January/February) Pgs. 40-44.

## Trends

Cragoe, J.H., "Treasury Management in the 1990s: Challenges and Opportunities," No. 5 (September/October) Pgs. 6-8.

Fix, J.N. and John R. Rodelli, "Treasury Management in 1992: The Shape of the Industry," No. 6 (November/December) Pgs. 18-22.

Forman, L. and David Shafer, "Trends in Cash Management," No. 5 (September/October) Pgs. 11-16.

Gilbert, E. and Alan Reichert, "Current Trends in Payment Systems and Information Technology," No. 5 (September/October) Pgs. 47-54.

## Spring TMA Professional Development Offerings

### Cash Management Essentials: A Corporate Perspective

Dallas DFV Airport Sheraton Grand,  
Dallas Texas  
March 24-26, 1993

- The fundamentals of cash management are reviewed for the newcomer or the professional who has recently taken on supervision of the cash management function.

Early - Postmarked by 2/26/93  
Fee: TMA Members \$795  
Non-Members \$990  
Regular - After 2/26/93  
Fee: TMA Members \$845  
Non-Members \$1040

For more information  
contact TMA at 301-907-2862.



### Treasury Quality Management (TQM)

March 4-5, 1993 - Atlanta  
Airport Hilton  
May 20-21, 1993 - Chicago  
O'Hare Hilton Airport

- This two-day workshop is founded on the principles of the quality movement.

Early - Atlanta, Postmarked by  
1/29/93  
Chicago, Postmarked by  
4/16/93  
Fee: TMA Members \$795  
Non-Members \$990

Regular - Atlanta, After 1/29/93  
Chicago, After 4/16/93  
Fee: TMA Members \$845  
Non-Members \$1040

### CCM Review

April 19-21, 1993 - Los Angeles  
Airport Hilton  
April 28-30, 1993 - AT&T  
Conference Center, Lisle, IL  
May 5-7, 1993 - Dulles Airport  
(DC) Marriott Suites

- A three-day course designed for candidates preparing for the 1993 Certified Cash Manager examination.

Early - Los Angeles, Postmarked by  
3/19/93  
Lisle, IL, Postmarked by 3/19/93  
Dulles, (DC), Postmarked  
by 4/9/93  
Fee: TMA Members \$725  
Non-Members \$920

Regular - Los Angeles, After 3/19/93  
Lisle, IL, After 3/19/93  
Dulles, (DC), After 4/9/93  
Fee: TMA Members \$775  
Non-Members \$975